BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF DELAWARE

IN THE MATTER OF THE APPLICATION OF SUSSEX SHORES WATER COMPANY FOR AN INCREASE IN WATER RATES (FILED OCTOBER 15, 2007)

: PSC Doc. No. 07-278

:

PROPOSED SETTLEMENT AGREEMENT

THIS PROPOSED SETTLEMENT AGREEMENT ("Settlement") is entered into as of the _____ day of April, 2008, by and among SUSSEX SHORES WATER COMPANY ("Sussex Shores" or the "Company"), the STAFF OF THE DELAWARE PUBLIC SERVICE COMMISSION ("Staff") and the DIVISION OF THE PUBLIC ADVOCATE ("DPA") (each, a "Party" and, collectively, the "Parties").

WHEREAS, on October 15, 2007, Sussex Shores filed an application (the "Application") with the Delaware Public Service Commission (the "Commission"), pursuant to 26 *Del. C.* §§201, 209, 304 and 306 and other sections of the Public Utilities Act of 1974, 26 *Del. C.* §§101, *et seq.* (the "Act") as applicable, seeking an overall increase of \$305,873 over base rates previously authorized by the Commission in 2000 in PSC Docket No. 99-576. On a net basis, the Company's overall revenue would increase approximately 22.68% over Test Period revenues, and

WHEREAS, the Application also included revised tariff sheets and a proposed new tariff sheet (the "Proposed Tariff"), which incorporated proposed changes to Sussex Shores' rates, including a separate tariff page for Private Fire Line Service.

WHEREAS, on December 18, 2007, the Commission entered Order No. 7334 pursuant to which Sussex Shores' petition filed October 15, 2007, to put interim rates into effect, with assurance of future payment of refunds secured by a letter of credit, was approved (the

requirement of a surety bond having been waived by the Commission), thereby permitting Sussex Shores to place into effect, on December 18, 2007, an interim rate increase of \$154,651 under bond, and subject to refund as permitted under 26 *Del. C.* §306(c); and

WHEREAS, on January 25, 2008, a duly noticed public comment session was conducted at the Bethany Beach Town Hall; and

WHEREAS, on December 31, 2007, Sussex Shores filed updated Test Period financial data as of September 30, 2007; and

WHEREAS, pursuant to 29 *Del. C.* §8716, the DPA intervened in this proceeding; and WHEREAS, the Parties have conducted substantial discovery; and

WHEREAS, the Parties desire to avoid the substantial additional costs which would be involved if Staff and DPA were required to file prefiled testimony, and this case were to proceed to evidentiary hearing; and

WHEREAS, the Parties have conferred in an effort to resolve the issues raised in this proceeding; and

WHEREAS, it is acknowledged that the Parties differ as to the proper resolution of many of the underlying issues in the rate proceeding and are preserving their rights to raise those issues in future proceedings, but believe that settlement of the pending rate proceeding on the terms and conditions contained herein will serve the interest of the public and the Company, while meeting the statutory requirement that rates be both just and reasonable.

NOW, THEREFORE, IT IS HEREBY STIPULATED AND AGREED by the undersigned that the Parties shall, and do hereby, submit to the Commission for its approval the following terms and conditions for resolution of this rate proceeding:

151092 557828.2 4/10/08

- 1. The Parties acknowledge that this Settlement, and the amounts set forth herein, have been agreed to as a compromise of the Parties' positions, and the Parties hereby acknowledge, agree and set forth their collective belief that these proposed rates are within the bounds of the statutory requirement of a fair rate of return, based on circumstances specifically unique to Sussex Shores.
- 2. The rates established are intended to afford Sussex Shores an overall revenue increase of twelve percent (12%) on revenues subject to a rate increase, amounting to a rate increase of \$154,651. The overall rate increase is 11.466% representing a total revenue requirement of \$1,503,389. This revenue requirement is based on a compromise between the Parties on all issues toward the end of achieving an overall resolution of the case and does not reflect any particular position on any issue except as may otherwise be expressly set forth herein.
- 3. The Parties pledge to use their respective best efforts to work diligently towards securing the Commission's approval of this Settlement (including the rates and tariff provisions herein contained), which shall become effective July 1, 2008.
- 4. The Parties have agreed to a rate design and tariff schedule, as reflected in the Proof of Revenues and Tariff Rates, attached as Exhibit A. The changed tariff pages are attached as Exhibit B. In addition to the changes in rates, the Parties have agreed that it is just and reasonable for Sussex Shores to implement a new and separate Private Fire Line Service Tariff upon the rates, terms and conditions, set forth on Original Sheet 8, contained in Exhibit B.
- 5. The Company's rate case expenses were a significant issue for Staff in this proceeding. Staff believes that it is incumbent upon the Company to make best efforts to reduce the Company's rate case expenses in its next rate case. Sussex Shores understands the Staff's concern about rate case expenses. However, the Company believes that a number of rate case

expenses are not within the Company's control and are associated with such matters as current regulatory compliance requirements under the "Rules and Regulations Governing Rate Case Filing Requirements for Class A Utilities" and the need for the Company to provide information in response to Staff and DPA data requests.

- 6. This Settlement is the product of extensive negotiation, and reflects a mutual balancing of various issues and positions. It is therefore a condition of the Settlement that it be approved by the Commission in its entirety without modification or condition. If this Settlement is not approved in its entirety, this Settlement shall become null and void.
- 7. This Settlement shall not set a precedent, shall not have any precedential effect in any future proceeding, and no Party shall be prohibited from arguing any policy or position before the Commission in any future proceeding as a result of this Settlement. The purpose of this Settlement is to provide just and reasonable rates for the customers of Sussex Shores. In addition, the Parties believe that the Settlement is in the public interest because, among other things, it avoids the additional cost of litigation.
- 8. The terms of this Settlement will remain in effect until changed by an order of the Commission or until mutually agreed to in writing by the Parties. The Parties acknowledge and agree that the Commission retains jurisdiction over this Settlement and all statutory procedures and remedies otherwise available to the Parties to ensure that Sussex Shores' rates are just and reasonable, while providing a fair rate of return to Sussex Shores' shareholders, including without limitation, 26 *Del. C.* §§304 and 309-311.
- 10. This Proposed Settlement Agreement may be executed in multiple counterparts by any of the signatories hereto and transmission of an original signature by facsimile or e-mail shall constitute valid execution of this Agreement. Copies of this Proposed Settlement

Agreement executed in counterpart shall constitute one agreement. Each signatory executing this Proposed Settlement Agreement warrants and represents that he or she has been duly authorized and empowered to execute this Proposed Settlement Agreement on behalf of their respective Party.

[THE REMAINDER OF THIS PAGE IS BLANK INTENTIONALLY;
THE SIGNATURE PAGES IMMEDIATELY FOLLOW]

151092 557828.2 4/10/08 IN WITNESS WHEREOF, the undersigned Parties have executed this Settlement with intent to be legally bound hereby as of the day and date set forth in the first paragraph hereof.

DELAWARE PUBLIC SERVICE COMMISSION - STAFF

Date Signed: 4/21/08 By:

Name: Bruce Burcat

Title: Executive Director,

Delaware Public Service Commission

DIVISION OF THE PUBLIC ADVOCATE

Date Signed: 4/18/08

Name: G. Arthur Paumore

Title: Public Advocate

SUSSEX SHORES WATER COMPANY

Date Signed: 9-09-08

Name Rodney I. Shor

Title: President

EXHIBIT A

Delaware Public Service Commission Company: Sussex Shores Water Company Docket No. 07-278

SUSSEX SHORES WATER COMPANY REVENUES GENERAL METERED SERVICE TEST YEAR, TEST PERIOD AND STIPULATION

Fixed Service Charge

tes Stipulation	Test Tariff Test Period Period Rate Revenues	\$ 86.24 \$ \$ 101.92 \$ 168.00	56,028 \$ 2,241.12 62,751 756,668 \$ 847,468		67,474 \$ 3.64 75,571 135,364 \$ 5.19 151,736 234,136 \$ 6.61 262,312 436,974 489,619
Present Rates	Test <u>Year</u>		56,028 750,844	66,887 134,185 232,098	433,169
	Tariff <u>Rate</u>	77.00 91.00 150.00 801.00	2,001.00	3.25 4.63 5.90	3.25 4.63 5.90
Bills	Test Period	800 \$ 4,732 \$ 1,240 \$	28 5 6,764 6,828 Total Fixed Service Charge	20,580,512 \$ 28,981,628 \$ 39,338,560 \$ 88,900,700	20,761,283 \$ 29,236,191 \$ 39,684,093 \$ 89,681,567
Number of Bills	Test Year	800 4,668 1,240	28 6,764 Fotal Fixed Se	% per Step 23.15% 32.60% 44.25%	23.15% 32.60% 44.25%
omers	Test <u>Period</u>	200 1,183 310 7	1,707	, mption	gallons 0,000 gallons 300 gallons Period Water Charge
Number of Customers	Test <u>Year</u>	200 1,167 310 7	1,691	<u>) gal.)</u> 0,000 01,000 tt Yeal	
	Meter <u>Size</u>	5/8" 3/4" 1" 1.1/2"	Total	Water Chame (1,000 Test Year 0 - 5,000 5,001 - 2 Over 20,0	Test Perior 0 - 5,000 5,001 - 2i Over 20,(Total Test Year/Test
	Line No.	- N W 4 r	ი დ	۲ a e 0	± 5 € 4

Delaware Public Service Commission Company: Sussex Shores Water Company Docket No. 07-278

SUSSEX SHORES WATER COMPANY

REVENUES PUBLIC FIRE HYDRANT SERVICE and PRIVATE FIRE LINE SERVICE TEST YEAR, TEST PERIOD AND STIPULATION

Public Fire Hydrant Service

ilation—— Test Period	\$ 90.675		d Rates	ation	Revenues	\$ 614	2,886	460	1.034	7,536	1,380	\$ 13,910
Stipulation— Tariff Test Rate Period	\$ 128.80		Proposed Rates	Stipulation	New Rates Revenues		\$ 90.20	\$ 115.00	\$ 129.20	\$ 157.00	\$ 345.00	
Test Period	\$ 80.960			Test	Period	1,380	3,680	460	920	5,520	460	12,420
ates			ates			₩					ı	⇔
Present Rates Test <u>Year</u>	\$ 80,960		Present Rates	Test	Year	1,380	3,680	460	920	5,520	460	12,420
						₩					1	ω
Tariff <u>Rate</u>	115.00			Tariff	Rate	115.00	115.00	115.00	115.00	115.00	115.00	
	704 \$					49	↔	₩	()	6 3	69	
Test Period	ý		ills	Test	<u>Period</u>	12	33	4	90	48	4	
Number of Bills Test <u>Year</u>	704		Number of Bills	Test	<u>Year</u>	12	32	4	ω	48	4	
Custorners Test <u>Period</u>	176		Customers	Test	Period	ო	•	-	7		-	27
Number of Cus Test <u>Year</u>	176	e Service	"≒	Test	Year	en i	ω	Ψ-	8	12	-	27
		Private Fire Line Service		Meter	Size	1 1/2"	. Z	'n	4	lo :	10	Total
Line No.	-					8	י פא	4	ب	ا ود	/	œ

Delaware Public Service Commission Company: Sussex Shores Water Company Docket No. 07-278

SUSSEX SHORES WATER COMPANY
OPERATING REVENUES
6/30/2007 ACTUAL, TEST YEAR, TEST PERIOD AND STIPULATION

Line No.	N-I	Actual <u>Ref</u> <u>06/30/07</u> (1)	Test <u>Year</u> (2)	Test <u>Period</u> (3)	Rate Increase	—Stipulation— <u>Revenues</u>	Percent Increase (6)
-	General Metered Service Pag	Page 2 \$ 1,165,118	\$ 1,184,013	\$1,193,642	\$ 143,445	\$1,337,087	12.017%
7	Public Fire Hydrant Service Pac	Page 3 87,337	096'08	096'08	9,715	90'675	12.000%
ო	Private Fire Line Service Pag	Page 3	12,420	12,420	1,490	13,910	12.000%
4	Total Revenues Subject to Rate Increase	ie 1,252,455	1.277,393	1,287,022	154,651	1,441,673	12.016%
ιΩ	Tower Rental	67,812	68,921	68,921	•	68,921	0.000%
9	Miscellaneous Service	9,515	9,515	9,515	1	9,515	0.000%
^	Annual Credit - 1" Conversion Customers	٠	(16,720)	(16,720)		(16,720)	0.000%
ω	Total Revenues	\$ 1,329,782	\$ 1,339,109	\$1,348,738	\$ 154,651	\$1,503,389	11.466%

EXHIBIT B

GENERAL METERED SERVICE

APPLICABILITY

Applicable for general metered residential, commercial, industrial, municipal and sales for resale service throughout the entire territory served by the Company. The charge for general metered service shall consist of the total of the Fixed Service Charge and the Water Charge.

FIXED SERVICE CHARGE

All general metered water service customers shall pay a fixed service charge based on the size of each meter installed by the Company. Customers with multiple meters shall be charged for each meter at the indicated rate. Whenever service is established or is discontinued all applicable fixed charges shall be prorated to date of establishment or discontinuance of service.

Size of Meter	Per Quarter				
5/8"	\$ 86.24				
3/4"	101.92				
1"	168.00				
1-1/2"	897.12				
2"	2,241.12				

WATER CHARGE

In addition to the Fixed Service Charge set forth above, a charge will be made for all water used as registered by the meter.

Gallons	Rate Per
Per Quarter	1,000 Gallons
0-5,000	\$3.64
5,001-20,000	5.19
Over 20,000	6.61

For those customers who meet the following criteria, namely: (1) are outside the Company's franchise territory (CPCN) and (2) have a legitimate alternative source of supply, the third block rate will be the same as the second block rate.

TERMS OF PAYMENT

Bills for general metered water service furnished under this schedule will be rendered either quarterly or monthly, at the option of the Company, and are due immediately upon receipt. The fixed service charge portion of the bill will be billed in advance. The water charge portion of the bill will be billed in arrears based upon actual meter readings.

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PUBLIC FIRE HYDRANT SERVICE

Applicability

Applicable for public fire hydrant service throughout the entire territory served by the Company.

RATE

A fixed service charge of \$128.80 per hydrant per quarter shall be charged.

TERMS OF PAYMENT

Bills for public fire hydrant service furnished under this schedule will be rendered either quarterly or monthly in advance, at the option of the Company, and are due immediately upon receipt.

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PRIVATE FIRE LINE SERVICE

Applicability

Applicable to customers with a dedicated Private Fire Service line, who are charged a Private Fire Line Service charge based on the meter size or, if there is no meter, based on the charge for a meter the same size as the service line, plus a Water Charge, if applicable.

RATE

The Private Fire Line Service Charge is as follows:

Size of Meter	Quarterly Charge
1 1/2"	\$ 51.20
2"	90.20
3"	115.00
4"	129.20
6"	157.00
10"	345.00

TERMS OF PAYMENT

Bills for Private Fire Line Service furnished under this schedule will be rendered either quarterly or monthly in advance, at the option of the Company, and are due immediately upon receipt.

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